



PARTNERSHIP COMMERCIAL TRAINING COURSE AGENDA

Trainer: HENRI KOUKIALI

Duration: 6 Hours



CHECKLIST TRAINING

1st Session	(1	hou	Jr)
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 Introduction to Comidor and Digital Transformation Market

2nd Session (1 hour)

 Case Studies and Use Cases Analysis (part 1)

3rd Session (1 hour)

 Intelligent Automation : Theory and Practise

4th Session (1 hour)

Prospect Communication Activities,
 Requirements Gathering and FAQs

5th Session (1 hour)

 RFI and RFP management and Proposal Preperation

6th Session (1 hour)

 Case Studies and Use Cases Analysis (part 2)

FOR MORE INFORMATION PLEASE CONTACT:

Customer Success Team

- 2310 402522
- customer.success@comidor.com
- www.comidor.com

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