

comidor

LOW-CODE AUTOMATION PLATFORM



PARTNERSHIP COMMERCIAL TRAINING AGENDA

Trainer: Dimitra Fotopoulou

Duration : 2 Hours



CHECKLIST TRAINING

1st Session (1 hour)


- **Case Studies and Success Stories**
 - Main points of case studies and success stories
 - Business challenges and problems to address
 - Focus on technologies implemented (BPM, Low-Code, RPA, AI&ML)
 - Benefits and added-value

2nd Session (1 hour)

- **Commercial Topics**
 - Presales process - project scope requirements
 - Pricing analysis
 - Comidor Presentations

FOR MORE INFORMATION PLEASE CONTACT:

Customer Success Team

 2310 402522

 customer.success@comidor.com

 www.comidor.com

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