



Comidor Industry Cloud Platform



“Friends have all things in common.”
- Plato, Dialogues

About Us

Incorporated in EU & UK

with a business presence in 16 countries, through business partners and solution providers

Growing Client & User Base

500+ Clients, 100.000+ users. Large global enterprises as McKesson UK, Sky, YARA, ATS Global

Proprietary advanced technology

Cloud, Multi-layered software architecture, No-Code/Low-Code, BPM, RPA, AI/ML, IoT

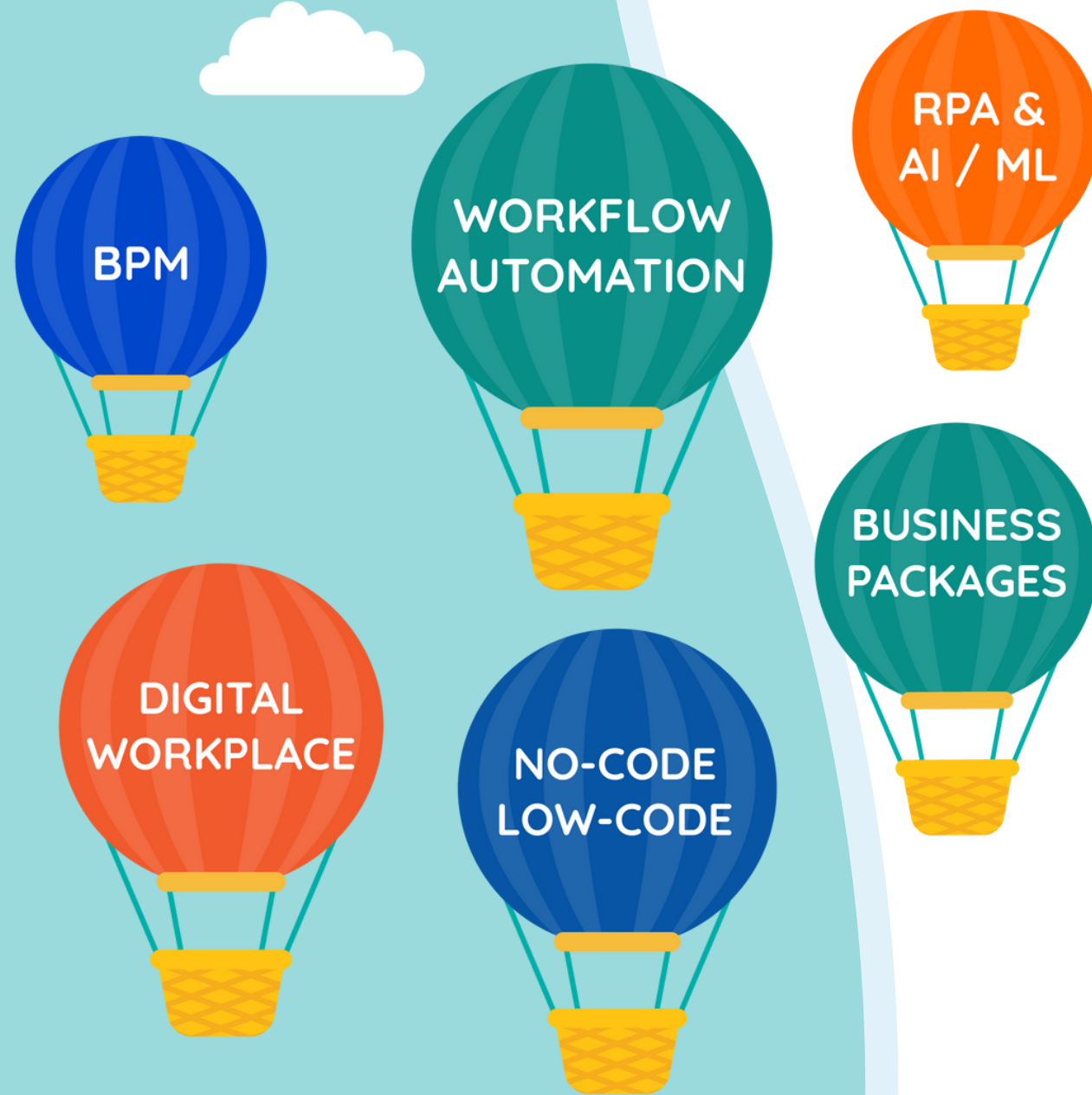
Certified and Compliant

ISO 9001 & ISO 27001 certified SOC-2 and GDPR compliant

We help growing businesses to create value through Low-Code and Intelligent Automation technologies

What is Comidor

One cloud platform to transform a business task or process, an entire business, or even a whole industry by unlocking the power of Low-code and Intelligent Automation



● **APP DESIGNER**
High Productivity Low-Code
Application Lifecycle Framework

● **APPLICATION
MARKETPLACE**
Out-of-the-box business apps

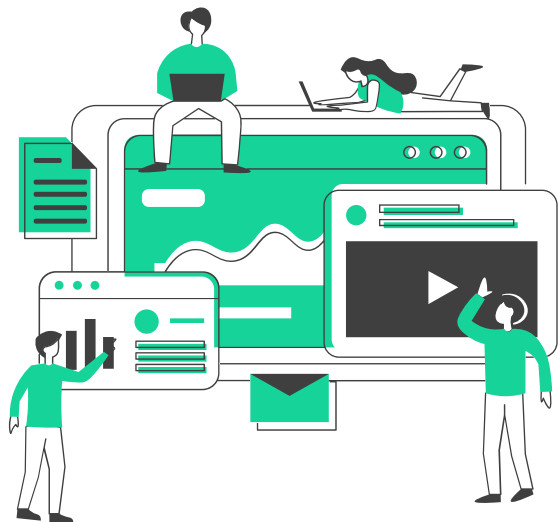
● **INTELLIGENT
AUTOMATION**
BPM & Workflow Automation
RPA & AI/ML
Process Intelligence

● **DIGITAL
WORKPLACE**
Interactive &
customizable dashboards
Collaboration apps & knowledge tools

Comidor Value Proposition

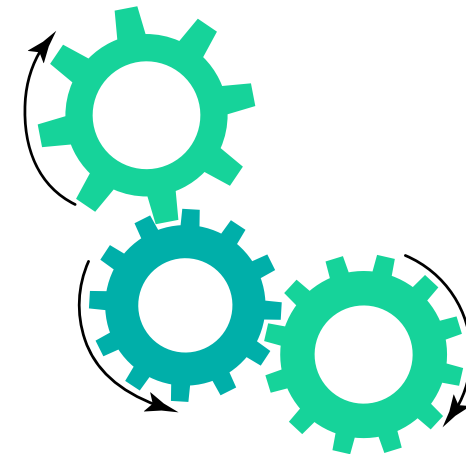
We create vertical and custom clouds to meet the specific needs of vertical industry segments inadequately served by generic solutions

Create value for your clients and make a difference



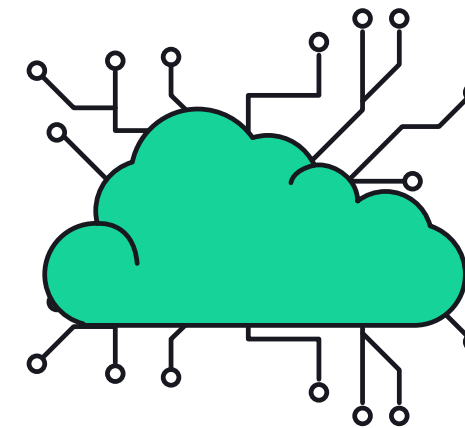
Building new applications

From idea to tailor made, custom business Apps with Low-Code



Automating end-to-end workflows

Workflow Automation and Process Management



Using emerging technologies at scale

Advanced technologies of RPA and AI/ML that accelerate the digital transformation



Empowering people to do their best

People, Process and Technology in one place

Comidor Competitive Advantage



The highly sophisticated and exceptionally elastic, all-in-one platform, designed to uniquely address the specific needs of vertical or custom markets

APP STUDIO

High Productivity Low-Code Application Lifecycle Framework

CUSTOMIZATION LAYER

Horizontal SaaS for SME's

Micro-SaaS Solutions for SME's

Vertical Solutions for SME's

End-to-end Business Processes

Other Partners' Projects



BUSINESS PACKAGES

Project Management, Human Resources, CRM & Sales Automation, Invoicing & Billing

DIGITAL WORKPLACE

Enterprise Collaboration, Work Management, Document Management, Knowledge Base

PROCESS AUTOMATION

Process Management, Workflow Automation, Process Intelligence, No-code, RPA, AI/ML

TRANSFORMATION MANAGEMENT

Business Architecture, Business Modeling, Process Modeling, Business Performance

CLOUD TECHNOLOGY

Cloud Administration, Multi-tenancy, Mobility, Data Base Connectivity, Application Server, Microservices

CLOUD INDUSTRY PLATFORM

Comidor Benefits

01

Significant Cost Savings

02

25% Productivity Improvement

03

80% Legacy Systems Modernization

04

12x Faster App Development

05

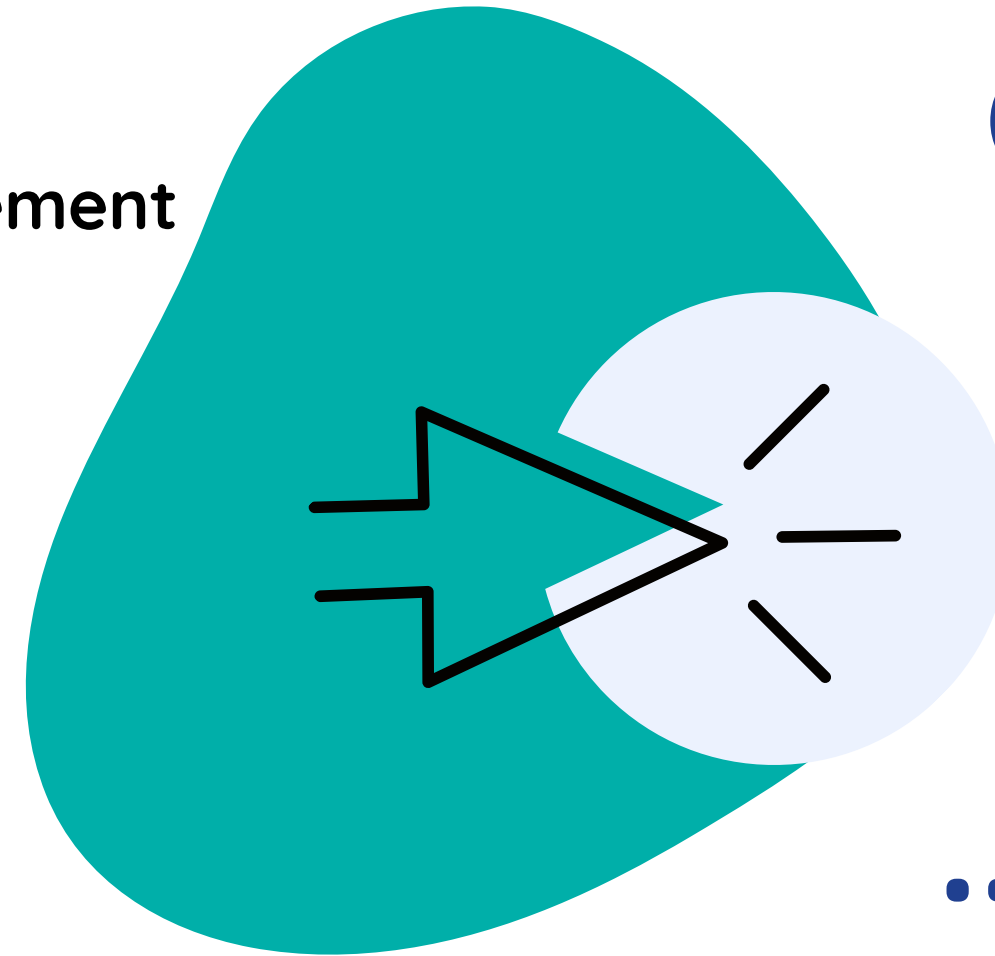
360° Business Overview

06

Data Quality Improvement

07

Considerable Time Reduction



Operational
&
Process
...Excellence

Success Stories

Pharmaceutical Corporation

→ Business Challenge

- Vendor Master Data
- Invoice Approvals
- Payment Run and Order Authorization
- Customer Data Verification



Comidor Solution

- RPA-enabled workflows
- Low-Code apps

 450 users

83%

reduction in
request time

95%

time reduction in
generating
payroll reports

Industrial Automation Company

→ Business Challenge

- Operations in more than 25 countries
- Difficulties in HR processes
- Inconsistencies in sales and project management



Comidor Solution

- Integrations with CRM and ERP Systems
- REST and SOAP web services

 1400 users

50%

legacy systems
licensing cost
reduction



reduced
project cycle
times

Biochemical Company


→ Business Challenge

- Accelerating trials of chemical products
- Elimination of information loss



Comidor Solution

- An automated trial management system
- A central repository of all trial information
- Tailor-made UI
- Integration with third-party systems

 400 users

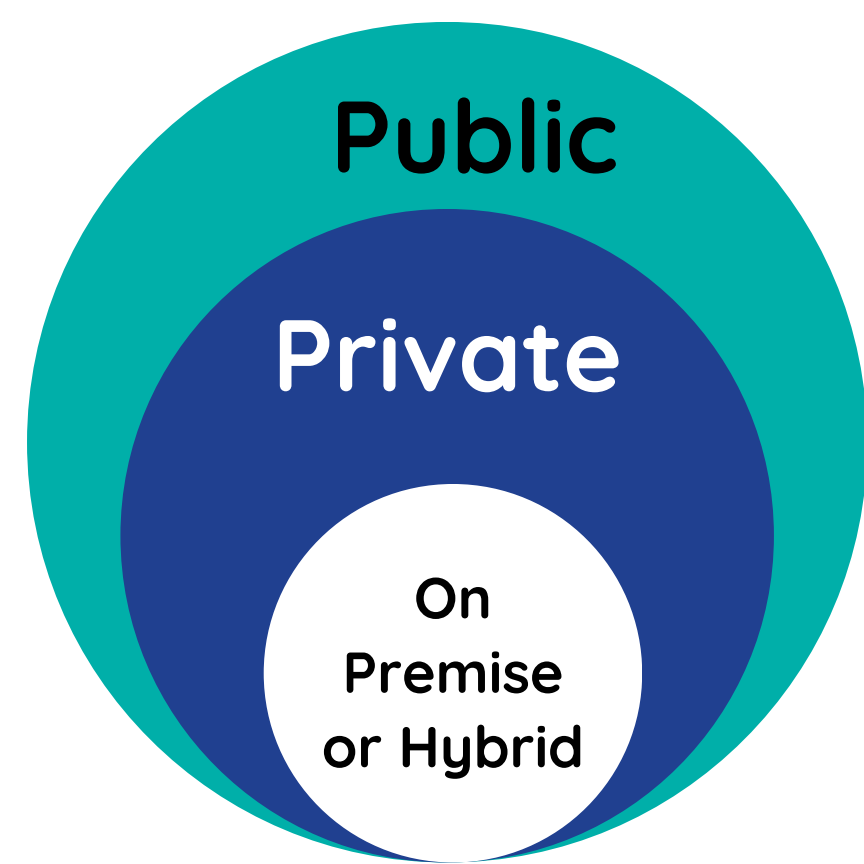


supported decision-making
and enhanced predictability



data
standardization

Comidor Pricing



One Single Plan with 4 modules, Studio, Workplace, Packages, and Administration

Regular User

\$9 per user per month

Standard or Regular user license enables one named user to have unlimited access to **Workplace** and **Packages** modules.

Power User

\$40 per user per month

Power user license enables one named user to have unlimited access to every Comidor module including **Studio** and **Administration**.

Concurrent User

\$25 per user per month

A Concurrent or Floating user license may serve several named or anonymous users one at a time, on a first come first served basis, who may access **Workplace** or **Packages** modules.

Studio

Application Builder
Workflow Automation
Integration Services
Workflow Library
Process Orchestration
Process Intelligence
RPA & AI/ML

Workplace

Enterprise Collaboration
Task & Time Management
Document Management
Knowledge Base
User Profile & Settings

Packages

Process Management
Project Management
People Management
CRM & Sales Automation
Document Automation
Custom Apps

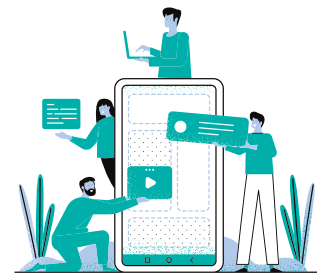
Administration

System Administration
Data Management
User and Access Management
Business Architecture
Business Performance

A Partnership that works is what we truly aspire for!



Increase your
revenue



Build your own
solutions



Keep the
ownership of your
clients



Satisfy your clients'
needs, while meeting
their budget

Partnership Schemes



1

SaaS Model

where Partner sells Comidor products and services

2

PaaS Model

where Partner sells its own products and services based on Comidor platform

3

Revenue Sharing Model

ideal for software startups

4

Your own model

Discuss with us your ideal partnership model

Partnership Schemes Description

SaaS Model

ANY TYPE OF PARTNER

- **1. a Discounted model.**
Comidor invoices Partner and Partner invoices client
- **1. b Commissioned model.**
Comidor invoices Partner's client

Discounts or Commissions are related to items being invoiced:

- **40%** for new product licenses
- **30%** for product license renewals
- **20%** for services

PaaS Model

SOLUTION PROVIDERS, SYSTEM INTEGRATORS, SOFTWARE COMPANIES

- Comidor invoices Partner a **fixed Platform license (annually)**
- Partner invoices clients using **its own pricelist (whitelabel)** or Comidor pricelist, without paying any license fee to Comidor

Revenue Sharing Model

SOFTWARE STARTUPS

- **Revenues and/or profits** from products sold, which are built, derived or based on Comidor, are **shared between partners**

Partner Onboarding

Sales & Marketing Onboarding	Technical Training	Go to Market	App Development Workshop	Qualification
Comidor's features, ways of presenting Comidor, its architecture, pricing, market landscape, and case studies.	Partners gain the skills and knowledge needed to effectively use Comidor's solution.	Key elements of forming a successful go-to-market strategy.	Hands-on experience in building a real-world application or an on-demand PoC.	Certification to acknowledge successful completion of the program.

Resources

Website Partners Portal	Help Center	Knowledge Base	Training/Use cases/How-to Videos
Product overviews, case studies, release notes, and presentations, aimed at helping partners understand the key features and benefits of Comidor.	A help center section with content for each Comidor module, with search functionality, so that you can easily find what you are looking for.	A series of articles that cover a wide range of topics related to a particular subject, and are organized in a logical and easy-to-use format for easy navigation.	Videos on our site and on our YouTube channel, with different use cases, and Comidor features.

Our Partners Around the World

Join our growing global network





Thank you!

Talk to Us

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[Comidor YouTube Channel](#)



[Calendly](#)

