



Comidor Digital Modernization Platform



“Friends have all things in
common.”
- Plato, Dialogues

About Us

Incorporated in EU & UK

with a business presence in 17 countries, through business partners and solution providers

We help growing businesses to create value through Low-code and HyperAutomation technologies

Growing Client & User Base

500+ Clients, 100.000+ users. Large global enterprises as Hallo Healthcare Group (former McKesson UK), Sky, YARA, ATS Global

Proprietary advanced technology

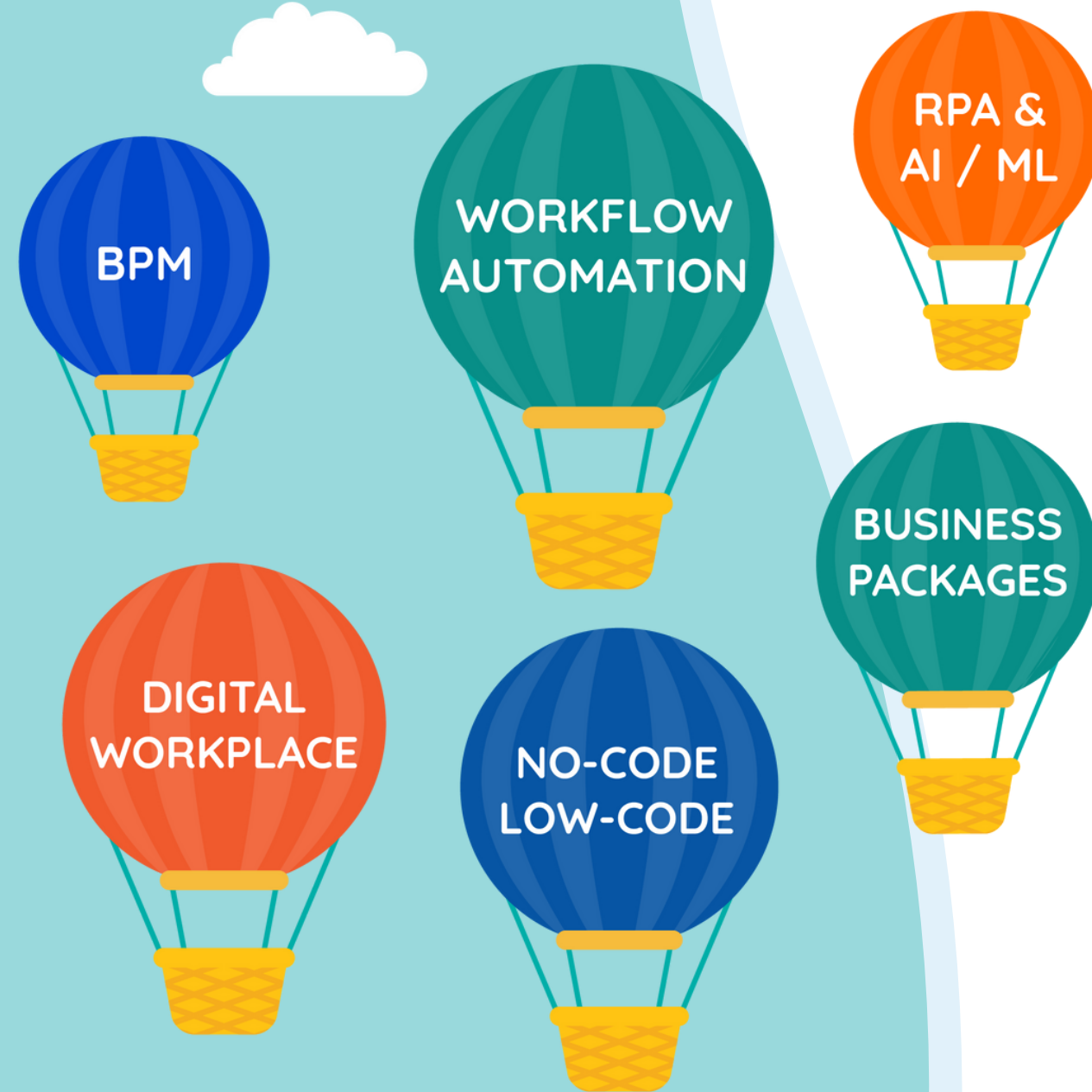
Cloud, Multi-layered software architecture, No-Code/Low-Code, BPM, RPA, AI/ML, IoT

Certified and Compliant

ISO 9001 & ISO 27001 certified SOC-2 and GDPR compliant

What is Comidor

A revolutionary Digital Modernization Platform, ingeniously blending **BPM with No-code/Low-code development**, enriched by advanced RPA, AI, and ML technologies.



HyperAutomation

- Process Management
- Process Intelligence
- Workflow Automation
- RPA & AI/ML

Digital Workplace

- Interactive & customizable dashboards
- Collaboration apps & knowledge tools
- Task & Project Management
- People Management

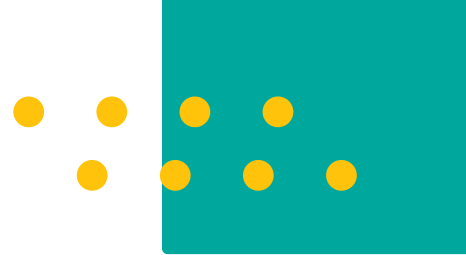
Low-code Studio

- High Productivity Low-Code
- Application Lifecycle
- Framework

Transformation Management

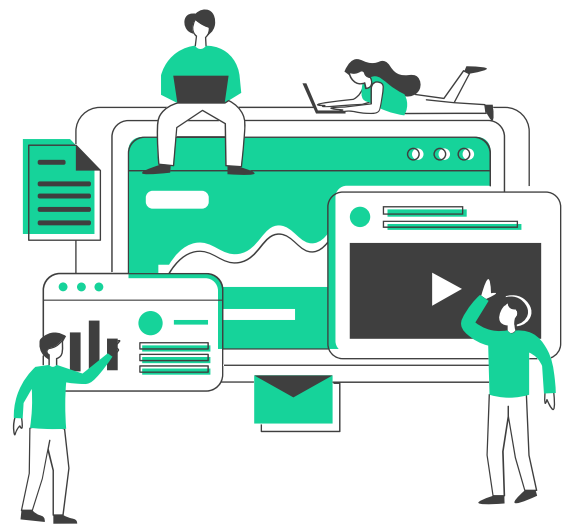
- Business Architecture
- Master Data Management
- Business Performance

Comidor Value Proposition



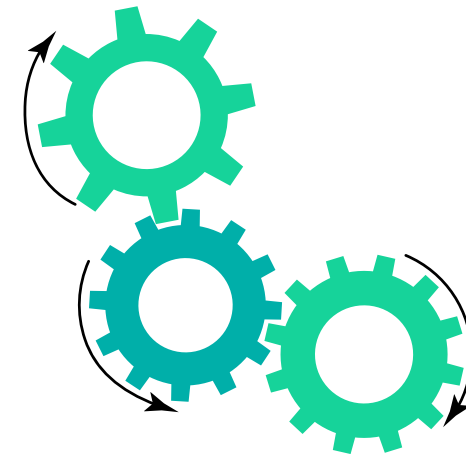
Comidor is meticulously crafted to facilitate digital modernization, enabling businesses to automate essential functions, craft cloud and mobile apps, and forge the intelligent workspace of tomorrow.

We help businesses create the workspace of the future and rediscover their competitive edge



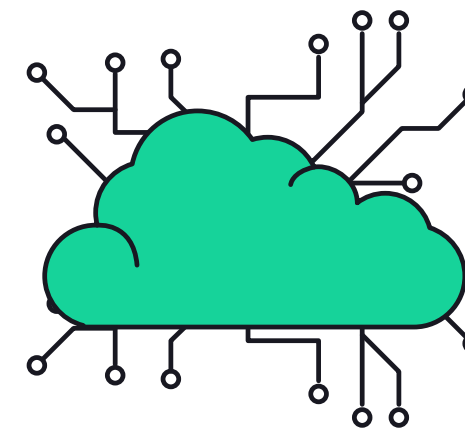
Building new applications

From idea to tailor made, custom business apps with Low-Code



Automating end-to-end workflows

Workflow Automation and Process Management



Using emerging technologies at scale

Advanced technologies of RPA and AI/ML that accelerate the digital transformation



Empowering people through an Intelligent Workspace

People, Process and Technology in one place for enhanced user experience

Incomparable Benefits and Results



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Significant cost savings

25%

Productivity Improvement

80%

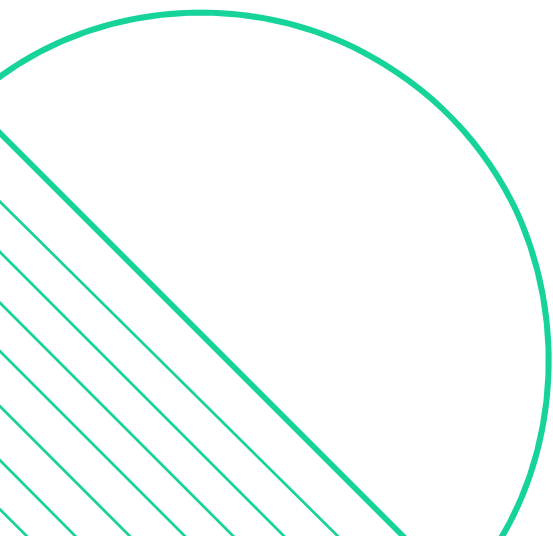
Legacy Systems Modernization

12x

Faster App Delivery

360°

Business Overview



Success Stories

Pharmaceutical Corporation

→ Business Challenge

- Vendor Master Data
- Invoice Approvals
- Payment Run and Order Authorization
- Customer Data Verification

Comidor Solution

- RPA-enabled workflows
- Low-Code apps
- Compliance / Audit

 450 users

83%

reduction in
request time

95%

time reduction in
generating
payroll reports


Industrial Automation Company

→ Business Challenge

- Operations in more than 25 countries
- Difficulties in HR processes
- Inconsistencies in sales and project management

Comidor Solution

- Integrations with CRM and ERP Systems
- REST and SOAP web services

 1400 users

50%

legacy systems
licensing cost
reduction



reduced
project cycle
times

Biochemical Company

→ Business Challenge

- Accelerating trials of chemical products
- Elimination of information loss

Comidor Solution

- An automated trial management system
- A central repository of all trial information
- Tailor-made UI
- Integration with third-party systems

 400 users

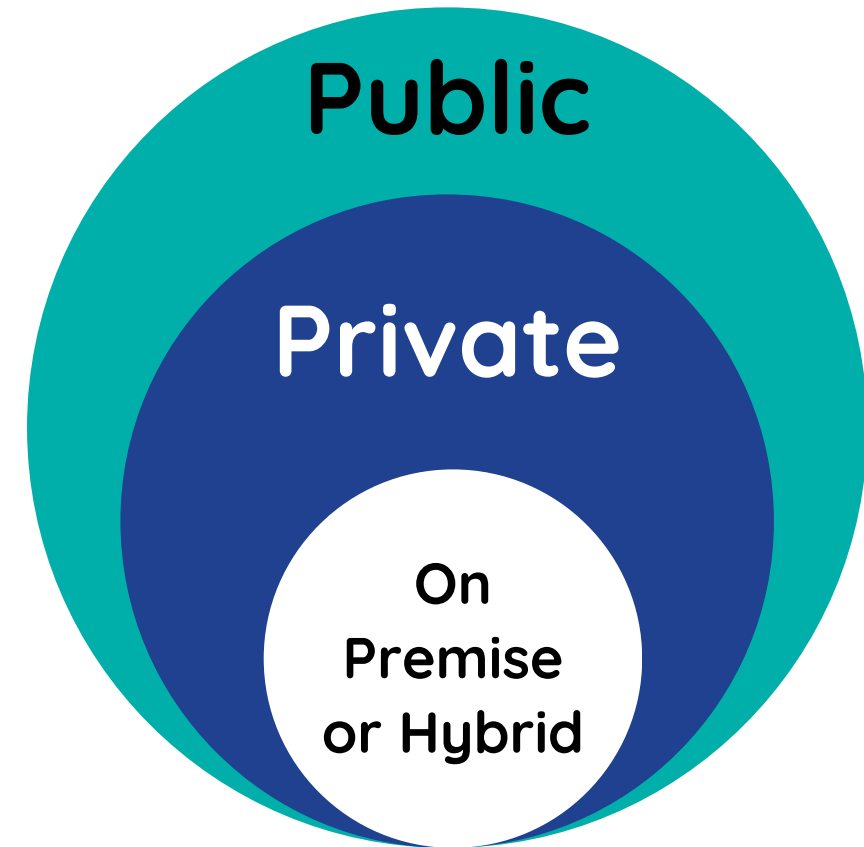
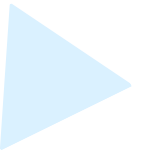


supported decision-making
and enhanced predictability



data
standardization

Comidor Pricing



One Single Plan with 3 User License Types

Regular User

\$9 per user per month

Standard or Regular user license enables one named user to have unlimited access to the Digital Workplace.

Power User

\$40 per user per month

Power user license enables one named user to have unlimited access to every Comidor module including Studio, HyperAutomation, Digital Workplace, and Transformation Management.

Concurrent User

\$25 per user per month

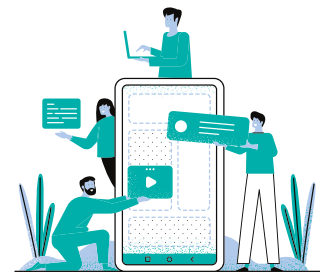
A Concurrent or Floating user license may serve several named or anonymous users one at a time, on a first come first served basis, who may access the Digital Workplace.



A Partnership that works is what we truly aspire for!



Increase your
revenue



Build your own
solutions



Keep the
ownership of your
clients



Satisfy your clients'
needs, while meeting
their budget

Partnership Schemes

1

SaaS Model

where Partner sells Comidor products and services

2

PaaS Model

where Partner sells its own products and services based on Comidor platform

3

Revenue Sharing Model

ideal for software startups

4

Your own model

Discuss with us your ideal partnership model

Partnership Schemes Description

SaaS Model

ANY TYPE OF PARTNER

- **1. a Discounted model.**
Comidor invoices Partner and Partner invoices client
 - **1. b Commissioned model.**
Comidor invoices Partner's client
- Discounts or Commissions are related to items being invoiced:
- **40%** for new product licenses
 - **30%** for product license renewals
 - **20%** for services

PaaS Model

SOLUTION PROVIDERS, SYSTEM INTEGRATORS, SOFTWARE COMPANIES

- Comidor invoices Partner a **fixed Platform license (annually)**
- Partner invoices clients using **its own pricelist (whitelabel)** or Comidor pricelist, without paying any license fee to Comidor

Revenue Sharing Model

SOFTWARE STARTUPS

- **Revenues and/or profits** from products sold, which are built, derived or based on Comidor, are **shared between partners**

Partner Onboarding

Sales & Marketing Onboarding

Comidor's features, ways of presenting Comidor, its architecture, pricing, market landscape, and case studies.

Technical Training

Partners gain the skills and knowledge needed to effectively use Comidor's solution.

Go to Market

Key elements of forming a successful go-to-market strategy.

App Development Workshop

Hands-on experience in building a real-world application or an on-demand PoC.

Qualification

Certification to acknowledge successful completion of the program.

Resources

Website Partners Portal

Product overviews, case studies, release notes, and presentations, aimed at helping partners understand the key features and benefits of Comidor.

Help Center

A help center section with content for each Comidor module, with search functionality, so that you can easily find what you are looking for.

Knowledge Base

A series of articles that cover a wide range of topics related to a particular subject, and are organized in a logical and easy-to-use format for easy navigation.

Training/Use cases/How-to Videos

Videos on our site and on our YouTube channel, with different use cases, and Comidor features.

Our Partners Around the World



Join our growing global network



Thank you

Connect with us.



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[Book a call with us](#)

