

International Chemical
Company

Industry
Biochemicals

Location
Internationally

Overview

A global agricultural company operating in over 60 countries specializing in agricultural products, fertilizers, crop nutrition, and sustainable agriculture.

Business Challenge

The company wanted to adopt a BPMS to **accelerate chemical products' trials**, having the data secured from the first till the final stage of the process, eliminating information loss during the workflow stages.

Initially, the data given for review was stored in unstructured text format and was difficult to be found among business units. This, most of the time, caused missing points of information and time loss. Information should be centralized, managed effectively, and revised over the years as the client's vision to save the earth's resources and comply with legislation remains vital.

Customer Success Story



Why Comidor

Our solution was selected among others in order to digitally transform the company's processes. Using Comidor is easy to keep all the information in a central repository, and create a transparent environment that connects people, things, data, and processes to provide a unique user experience and business agility.

Project Objectives

- Define the steps of trials starting from the submission until the final payment of invoices
- **Standardize the format of data** entered in the system
- Monitor the trial process for all business units and countries
- Provide **flexibility** in User Interface (UI) design
- Share trial findings with **third-party systems**
- Provide **strong security features** required to protect critical findings
- Provide **analytics** to upper management with the financial budget
- Adopt a **DMS** with document encryption
- Ability to **extract information** from gathered data

Comidor Solution

- ✓ It was secured that only **users with specific roles could participate in each stage of execution**, based on specific parameters.
- ✓ The **paper/text template was digitalized** with Low-Code custom fields and forms so that it fits the business purpose.
- ✓ Users had an active role in the whole **UI customization** process providing feedback and requesting changes that were implemented using agile methodologies.
- ✓ **Business rules** were set up by the client's IT employees, who were able to adapt to the system configuration and management after initial training.
- ✓ Holding all trial information in a **central repository**, created a transparent environment where management can refer to older trials, check results and tests performed, and finally support decision-making and predictability.
- ✓ **Tasks and emails for each workflow stage are automatically created** and triggered upon critical process change, reducing time spent on communicating messages to relevant people.



Results/Insights

400

Comidor users

- Trial approval processes were fully automated based on rules
- **UI** was successfully adapted to users' requirements
- Trial data was **standardized** and a commonly acceptable format was adapted by all countries
- An **intelligent notification system** was used to notify users of time-critical activities. Missing information on the trial's progress was easily identified.
- Business unit managers took advantage of **advanced analytics** and optimized **budget assignment** to different crop trials
- Guest users and third-party programs were able to connect with Comidor's **integration bus**
- Gathered trial data was used to create a **pool of historical information**, which will be used in a next step to predict crop growth and fertilizer effectiveness

ABOUT COMIDOR

Comidor is an innovative business automation solution provider with a global footprint, operating in 17 countries through a strong network of business partners and solution providers. With a growing user base of over 100,000 daily users and more than 500 clients—including leading enterprises in pharmaceuticals, telecommunications, industrial automation, and professional services—Comidor is trusted for its scalable and future-ready solutions.

Comidor offers an all-in-one Intelligent Transformation Solution, delivered as-a-Service, designed to help fast-growing businesses orchestrate, automate, and autonomize their operations. The platform brings together a digital workplace, customizable business applications, intelligent workflows, and a robust no-code/low-code application development environment. It enables end-to-end process orchestration and automation through BPM, workflow automation, and RPA, while leveraging AI and ML for real-time, data-driven intelligence. Beyond technology, Comidor integrates implementation methodology, and expert services to ensure organizations not only adopt innovation but achieve measurable, value-based outcomes.

Comidor's proprietary cloud-based technology is multi-layered and secure, certified under ISO 9001, ISO 27001, SOC-2, and GDPR. Whether you're looking to improve operational efficiency, boost agility, or scale innovation, Comidor empowers you to do more with less complexity.

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