

Global Industrial Automation Company

Industry

Industrial Automation

Location

25+ countries worldwide

Overview

The company delivers tangible business value to customers worldwide. The company provides products, services, and solutions for all three levels of the automation pyramid - control, execution and information.

Business Challenge

The company runs operations in more than 25 different countries all over the world and is expanding fast in the last couple of years.

- It was significant that in just one year the company's personnel increased by **40%**, which caused **difficulties** in the recruitment, selection, hiring, and on-boarding processes.
- In addition, the company faced inconsistencies in the way sales and projects were managed in different departments in different countries.

Customer Success Story



Why Comidor

Comidor was selected by the company for its ability to deliver applications **12x faster** and **significantly reduce costs**.

Client Testimonial

"Working collaboratively with Comidor has been a very easy and rewarding experience. We find them very responsive to our requests and they offer a slick process for delivery from requirement to working system."

Given the agile nature of the project, this responsiveness is invaluable. The resultant system is flexible in all our regions which operate in varied industry sectors yet allows one way of working across the organisation as a whole.

It has delivered workflow and process benefits across people management, absence management and project management which provide efficiencies across the global operation. We are looking forward to a continuing working relationship with a highly valued supplier."

- Head of UK Programmes

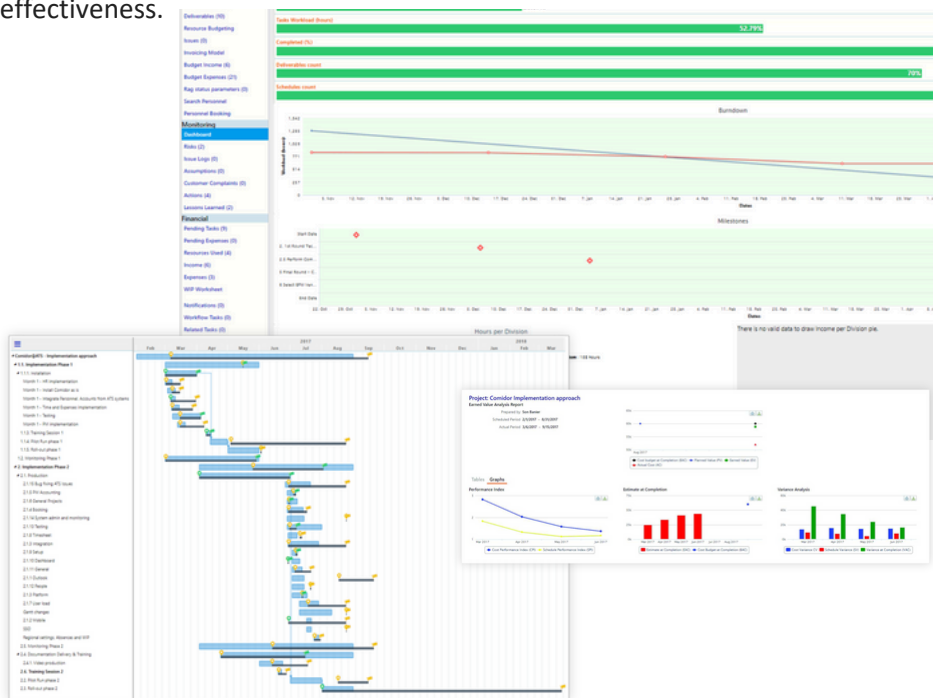
Project Objectives

- Standardise and design basic HR and Project Management processes
- Replace existing widespread Excel sheets, used to manage entities among departments
- Offer a single point of communication and process management
- Integrate with CRM, ERP systems, and shorten time to market
- Provide KPIs and advanced analytics to upper management about employees' productivity and effectiveness-profitability of projects
- Offer a central point of information to facilitate decision making on task or project assignment and recruitment

Comidor Solution

To integrate with the client's ERP and CRM systems different approaches were used: **REST and SOAP web services**, **direct connection to other databases** (SQLServer, MySQL), **importing data from CSV files**.

The solution provided by Comidor Low-Code Platform is a **unified people and project management system** through which all processes can be managed: from project initiation with invoicing plan setup and resource budgeting, to project monitoring with risk management, project and people dashboards giving real-time information that focuses on people skills, efficiency, and effectiveness.



- ✓ A **central point of information** with role-based accessibility, has been one of the pillars of the client's corporate strategic objectives. Personnel data, absence management, booking requests, time management are incorporated into a unified point of reference.
- ✓ **Multi-level level approval** of time and expenses tracked in projects, people, and project dashboards with KPIs and reporting being some of the key features of the final deliverable.
- ✓ Implementation of process features for achieving **compliance with multiple countries' legislation and working environments** was easy using Comidor's agile Low-Code development platform.

Results/Insights

50%

Legacy systems licensing cost reduction

more than 1000

users create **100** processes per month

12 months

were needed to design all the HR & PM processes

1400

Comidor users

Achievements

- Non-technical employees were able to continue testing and deploying new processes
- Comidor was seamlessly integrated with the CRM system, reducing licensing costs up to 50%
- Two-way ERP integration was completed successfully, further reducing licensing costs
- More than 1.000 people were using the software after the first year, creating around 100 processes per month (50% PM and 50% HR) and reducing project cycle times
- Using mobile devices, engineers were able to automate process initiation from their working environment
- Comidor's advanced skill management system was used to offer intelligent assignment suggestions in a variety of project types and tasks

ABOUT COMIDOR

Comidor is an innovative business automation solution provider with a global footprint, operating in 17 countries through a strong network of business partners and solution providers. With a growing user base of over 100,000 daily users and more than 500 clients—including leading enterprises in pharmaceuticals, telecommunications, industrial automation, and professional services—Comidor is trusted for its scalable and future-ready solutions.

Comidor offers an all-in-one Intelligent Transformation Solution, delivered as-a-Service, designed to help fast-growing businesses orchestrate, automate, and autonomize their operations. The platform brings together a digital workplace, customizable business applications, intelligent workflows, and a robust no-code/low-code application development environment. It enables end-to-end process orchestration and automation through BPM, workflow automation, and RPA, while leveraging AI and ML for real-time, data-driven intelligence. Beyond technology, Comidor integrates implementation methodology, and expert services to ensure organizations not only adopt innovation but achieve measurable, value-based outcomes.

Comidor's proprietary cloud-based technology is multi-layered and secure, certified under ISO 9001, ISO 27001, SOC-2, and GDPR. Whether you're looking to improve operational efficiency, boost agility, or scale innovation, Comidor empowers you to do more with less complexity.

Get in touch

UK: +44 (0) 20 3397 8057

GR: +30 2310 402522

customer.success@comidor.com

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